



# Commodity Markets Weathering The Storm

Paul England

Pratt Industries Recycling

# Grand Opening



Pratt Industries officially opened its fourth, 100 percent recycled paper mill in Valparaiso, Indiana, with a gala luncheon attended by more than 300 guests including Indiana Governor Mike Pence.

# State of the Art Technology

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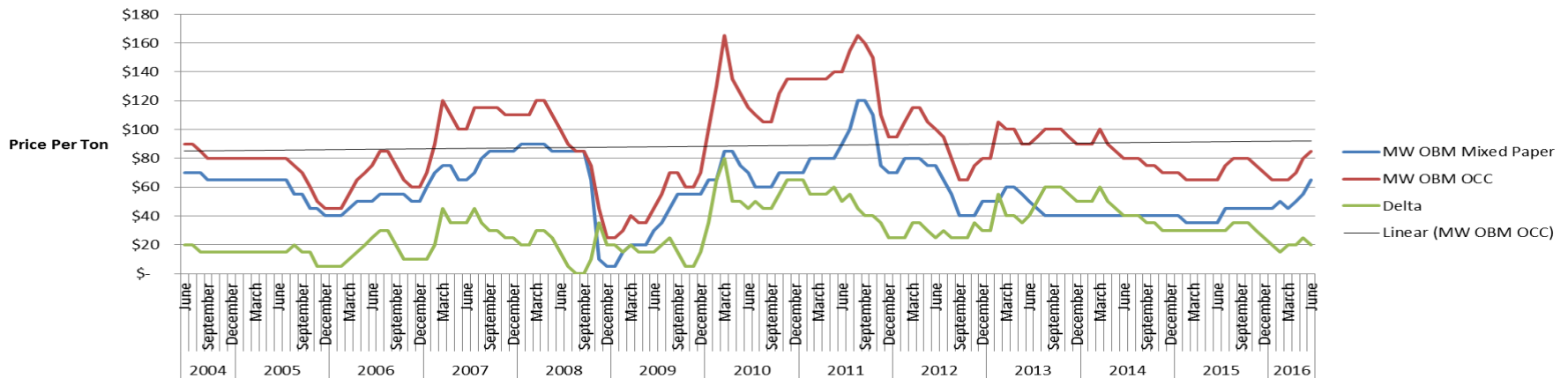
# Paper Markets

## Challenging economics

A 4 plus year decline in commodity prices is driven by global market conditions - with no end in sight.

- Chinese economy
- Strong U.S. dollar
- Low oil prices

Midwest Commodity Market  
Historical  
OCC / Mix



So, what happened in June?  
And, what's the outlook?



# Indiana Manufacturing Wants, Needs, and Must Haves

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- Single point of contact
- Metrics
- Food/cafeteria waste solution
- Managing construction waste – Vendors providing non-recyclable foams and packaging
- Training and Education support
- Consistent movement of materials
  - Limited space for managing different commodities
- A Partner willing and able to solve complex Sustainability issues